

# NEGOTIATION PRINCIPLES



01

## Sustainable Scholarly Communications

We aim to substantially lower agreement costs for CRKN members. We will reduce costs and achieve fair sustainable pricing that ensures that the transition to open access does not add cost for libraries. We will support publishers that prioritize research integrity and quality over unsustainable article growth business models.



02

## Author Rights

We will ensure that authors from CRKN institutions retain their rights and maintain full control over their research, including the choice of publication methods, and that publishers communicate clearly to authors their choices with respect to open access, license choice, deposit, and compliance with funder policies.



03

## User Rights

We will ensure that users from CRKN institutions can use licensed content in ways that maximize the effectiveness of their research, teaching, learning, and other non-commercial activities. This includes performing computational analysis (including text and data mining) and the responsible use of artificial intelligence tools for educational and research purposes.



04

## Open Access Scholarship

We will negotiate agreements that offer uncapped open access publication for all authors affiliated with CRKN member institutions that are, at-minimum, cost-neutral for libraries, and that do not impose additional fees for the right to deposit Author Accepted Manuscripts (AAMs) in institutional, subject, or national repositories in compliance with any applicable funder open access mandates.



05

## Transparency

We make all license agreements publicly available and reject non-disclosure clauses. Global transparency promotes equal access to information, builds trust, and supports fair negotiations. We expect our publisher partners to respect and abide by applicable privacy laws and regulations, and to operate transparently with respect to how they manage and protect data collected from CRKN users.



06

## Open Data and Interoperability

We will negotiate agreements which require publishers to make reasonable efforts to support and cooperate with open infrastructure services such as OA Switchboard, ORCID, Crossref, and others to promote open metadata and streamline the workflow process for authors, libraries, and CRKN.